

September 30, 2016

## ***Economic Development Update***

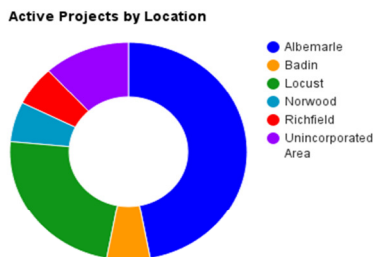
**Active Projects** – The current number of projects with activity in the past six (6) months is seventeen (17). There were two (2) new active projects in the past 30 days. Both of these project leads were generated by EDC staff.

The EDC actively met or provided follow-up information to ten (10) of the seventeen (17) active projects in the past 30 days (59%).

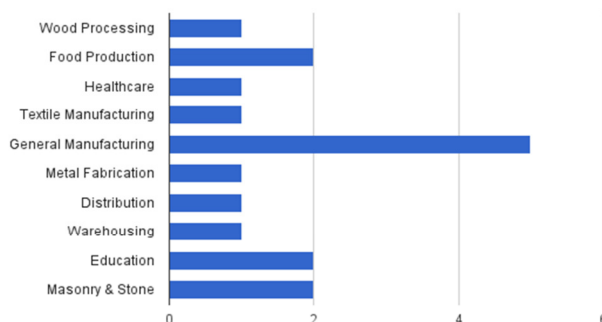
The EDC staff responded to two (2) requests for information (RFI) in the past 30 days. Both of these suspect leads were generated by the NC Economic Development Partnership.

There were a total of six (6) existing industry visits in the past 30 days.

## ***Active Projects – Locations Being Considered***



## ***Active Projects – Industry Type***



## ***Sheriff's Office Continues to Increase Jail Revenue***

Since December 2014, the Sheriff's Office has taken aggressive steps to increase revenue associated with housing State inmates through the State Misdemeanant Confinement Program (SMCP). The County is able to house sentenced offenders and receive \$40 per day per inmate from the State. The average direct cost per day to house an inmate is approximately \$11.50. Thus, the County nets \$28.50 per day per inmate.

Below please find a comparison of revenues from the SMCP during the first fiscal quarter of the past three (3) fiscal years:

<u><b>July-Sept '14</b></u>	<u><b>July-Sept '15</b></u>	<u><b>July-Sept '16</b></u>
\$9,240	\$27,534	\$37,731

## ***Library Utilization***

The pattern of library use continues to change as technology evolves and more and more households have access to the Internet and smart phones.

Below please find a chart illustrating the use of the library's resources in July and August during the past three (3) fiscal years.

	FY 14-15 July - Aug	FY 15-16 July - Aug	FY 16-17 July - Aug
<b>Virtual Users</b>	6,946	6,447	6,108
<b>Patrons</b>	26,656	23,691	24,794

It will be important to continue to monitor these metrics to ensure resources are appropriately aligned with customer demands.